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March 15, 2020

Dear valued Hemisphere GNSS Customer,

This letter confirms to your company that Hemisphere GNSS is discontinuing the manufacture of the products listed in the table below. In accordance with Hemisphere GNSS' product discontinuation policy, we are hereby giving notice of these product changes so that your company can adjust its product purchasing records or make any final lifetime purchases of the discontinued products that can still be supplied.

All extended service agreements currently in place will continue to be honored. For products governed by standard service agreements, Hemisphere GNSS will continue to service these products until the End-of-Repair Date, as long as replacement parts are available. When repairs are not possible, Hemisphere will attempt to offer a functionally-equivalent replacement for purchase. All existing online support materials will remain available and can continue to be referenced by our customers and partners until the End-of-Support Date.

Last-time-buy orders must be received by Hemisphere GNSS by the Final Order Date and may be subject to a minimum or maximum order size. Hemisphere GNSS will acknowledge each acceptable last-time-buy order in writing and will exercise good faith efforts to meet your company's requested quantities and delivery date(s) wherever possible. Acknowledged deliveries are deemed to be approximate because of the special circumstances associated with last-time-buy manufacturing conditions, and Hemisphere GNSS reserves its right to make changes at any time.

Hemisphere GNSS will accept last-time-buy orders from your company as "Firm and Final". As such, these discontinued product orders will not be subject to rescheduling, cancellation, or termination by your company without prior written authorization and payment of applicable termination charges.

Thank you for your continued business. Please contact your Hemisphere GNSS representative with any questions.

End-of-Life Products		Replacement Products		Important Dates			
Product Number	Product Description	Product Number	Product Description *	Final Order	Final Ship	End of Repair	End of Support
940-3113-0	Vector VS330 L1 GNSS Receiver Kit	940-3120-10	HGNSS VS1000 Receiver Kit	Sep 15, 2020	Mar 15, 2021	Mar 15, 2022	Mar 15, 2023
940-3078-000	Vector VS330 GNSS Receiver Kit	940-3120-10 *	* RTK, aRTK & 20Hz activations required				
803-3028-0	Vector VS330U GNSS Receiver	752-0029-10	VS1000 Receiver, HGNSS				

\* Refer to official Hemisphere GNSS data sheets and price list for details regarding replacement product specifications, pricing and kit contents.